



"Big Dreams Small Business" NEWS

SmallBizMall.gov Celebrates 1st Anniversary

April 3, 2001 marked the first anniversary of **SmallBizMall.gov**, the first government e-commerce portal dedicated to ordering from 8(a) small and disadvantaged information technology businesses.

Smallbizmall.gov proves itself to be a mainstay in the federal e-commerce marketplace at a time when other e-commerce sites still struggle to survive.

A product of the General Services Administration (GSA), Federal Technology Service (FTS), Small Business Solutions Development Center (SBSDC), **SmallBizMall.gov** was launched in April 2000 as a 90-day pilot with nine, 8(a) industry partners. Today, over twenty-five, 8(a) small and disadvantaged businesses who hold multiple award indefinite delivery indefinite quantity (MAIDIQ) contracts with the SBSDC have storefronts on the mall. These firms logged over 10

transactions worth approximately \$400,000 in mall business over this past year.

One such firm, RS Information Systems (RSIS), Inc. of McLean, Virginia, recently recorded several orders on the mall for federal customers worth over \$200,000. RSIS' success has been recently featured in publications such as *Federal Computer Week*. To view the latest news articles, please visit <http://www.rsis.com>.

Smallbizmall.gov, was developed by CeKA Technologies, Inc., a Vienna, Virginia 8(a) firm, along with their partner, Onlinesuppliers.com (OLS) and is the first government website that showcases 8(a) small and disadvantaged businesses. Federal clients who do business on the mall may receive 8(a) or small and disadvantaged credit for their purchases. The mall also features comparison shopping, quantity discounts, special pricing and safe, secure transaction processing. Government buyers can browse, shop and buy on line, 24 hours a day, 7 days a week. The GSA 300

and DOD 1155 purchase orders, DD250 receiving report and SF 1449 are now available on the mall.

For a personal demonstration of **Smallbizmall.gov**, visit the CeKA booth # 1133 at the GSA International Products and Services Expo, May 22-24, in Orlando, Florida. Additional information about Smallbizmall.gov or the SBSDC may be found on the web at <http://www.fast.sdc.gsa.gov> or by calling 1-877-327-8732.

Upcoming Spring events:

- The 34th Annual Joint Industry/SBA Procurement Conference, May 7-9, Washington, DC, <http://smallbusinesssuccess.sba.gov/>
- The GSA International Products & Services Expo, May 22-24, Orlando, FL, www.expo.gsa.gov